ATMIC NETWORKS
YOUR GUIDE TO GLOBAL CERTIFIATION

"Please note that these files may not be up to date. However, the questions will help you understand the exam format and typical question patterns."

Question: 1

Which three options does an Administrator have for adding content to a Product out of the box?

A. Only one Product Detail Image

B. One or more Attachments

C. Up to eight Product Detail Images

D. Only one Product List Image

E. One or more Product Banner Images

Answer: B, C, E

Explanation:

In Salesforce B2B Commerce, administrators can enhance product pages by adding various types of content. Out of the box, the options include:

B. One or more Attachments: Administrators can attach multiple files to a product. These attachments can include manuals, specifications, or additional information relevant to the product.

C. Up to eight Product Detail Images: This allows for a more comprehensive display of the product from different angles or in different use cases, enhancing the buyer's understanding and visualization of the product.

E. One or more Product Banner Images: These can be used to highlight key features, promotions, or

any other important information related to the product at the top of the product page.

These features are designed to provide a rich, informative, and engaging product experience for the buyers, directly out of the box, without the need for custom development.

Question: 2

An Administrator would like for their content collections to automatically update when new content is added.

Which two steps should the Administrator take to implement this?

A. Create Content Rule records and associate them to a collection.

B. Create a Dynamic Content Collection.

C. Create criteria rules to filter content.

D. Create an Automated Collection.

Answer: A, B

Explanation:

To ensure content collections automatically update with new content, an administrator should:

A. Create Content Rule records and associate them to a collection: Content Rules define criteria for content inclusion, ensuring that new content meeting these criteria is automatically added to the collection.

B. Create a Dynamic Content Collection: Unlike static collections, dynamic collections automatically update based on predefined rules or criteria, ensuring the collection stays current with the latest content without manual intervention.

This setup allows for a more dynamic and responsive content management approach, where collections reflect the most current content relevant to the defined criteria, enhancing the user experience and content relevance.

Question: 3

An Administrator at Universal Containers (UC) wants to supply buyers with product-related information. Which two content types can an admin use to provide buyers with product-related information?

A. Document

B. File

C. Asset

D. Image

Answer: A, D

Explanation:

To provide product-related information, an administrator can use:

A. Document: This could include product manuals, specifications, or any other document that provides detailed information about the product.

D. Image: High-quality images can be used to visually represent the product, its usage, or any specific features, contributing to a better understanding of the product for the buyer.

These content types are instrumental in delivering comprehensive product information, enhancing the buyer's journey by providing all necessary details to make an informed purchase decision.

Question: 4

Which status does CMS content need to be in to edit the record?

A. Review

B. Preproduction

C. Editable

D. Draft

Answer: D

Explanation:

CMS content must be in the D. Draft status to be editable. This status indicates that the content is in the initial stages of creation or modification and has not yet been finalized for publication. Draft status allows administrators to make changes before the content is reviewed, approved, and published, ensuring that only fully vetted and complete content is made available to end-users.

Question: 5

An Administrator needs to rebuild the Search Index in the B2B Commerce App.

What should the Administrator do next while on the store record page?

A. Click on the Search tile

B. Click on Community Settings

C. Click on Search Reindexing in the Quick Actions

D. Go to Search Reindex in Setup

Answer: C

Explanation:

To rebuild the Search Index in the B2B Commerce App, the Administrator should:

C. Click on Search Reindexing in the Quick Actions: This option directly initiates the reindexing process from the store record page, updating the search index to reflect the most current data across products, categories, and content, thereby improving search accuracy and performance.

Question: 6

An Administrator has given another administrator access to the store to validate the B2B Commerce installation, but the welcome email was never receive In which two ways can the second Administrator access the store without changing the setup?

A. Check the Debug Logs for the welcome email.

B. Enable Guest Access in Experience Builder.

C. Log in from the Contact page in the Commerce app.

D. Log in using the link in the More Information section of the Store page.

E. Reset this user's password from Setup and have the user login again.

Answer: C, E

Explanation:

If a second administrator did not receive the welcome email for B2B Commerce, they can still access the store without changing the setup by Logging in from the Contact page in the Commerce app (C). This method allows administrators with existing Salesforce credentials to access the B2B Commerce environment directly through the Commerce app, bypassing the need for a welcome email. Additionally, Resetting the user's password from Setup and having the user login again (E) is a common workaround for access issues. This approach ensures that the user can reset their password and gain access to the store without relying on the initial welcome email. Checking Debug Logs (A), Enabling Guest Access in Experience Builder (B), and Logging in using the link in the More Information section of the Store page (D) are not standard practices for this particular scenario.

Question: 7

Which three guest browsing related options can be seen on the Buyer Access page?

A. Buyer Group Descriptions

B. Buyer Groups

C. Currency of the Guest Buyer Profile

D. Buyer Group Owner Name

E. Guest Buyer Profile Name

Answer: B, C, E

Explanation:

On the Buyer Access page, the following guest browsing related options are visible:

B. Buyer Groups: This option allows administrators to view and manage different buyer groups, facilitating tailored experiences for different segments of buyers.

C. Currency of the Guest Buyer Profile: This shows the currency settings for guest buyers, ensuring that products and transactions are displayed in the appropriate currency for a seamless browsing experience.

E. Guest Buyer Profile Name: This identifies the profile used for guest buyers, allowing administrators to customize and manage access and experiences for unauthenticated users browsing the store.

These options play a crucial role in managing and customizing the experience for both guest and authenticated buyers, enhancing the flexibility and effectiveness of the B2B Commerce platform.

Question: 8

A company sells products to industrial customers and only wants the customers to purchase products in increments of five.

Which two steps must an Administrator complete to implement this?

A. Connect the product to a Quantity Rule.

B. Enable Purchase Increment Rules.

C. Create a cart validation.

D. Create Purchase Quantity Rules.

Answer: A, D

Explanation:

To ensure customers can only purchase products in increments of five, an Administrator must:

A. Connect the product to a Quantity Rule: This involves creating a Quantity Rule that specifies the allowed increments for product quantities and then associating this rule with the specific products.

D. Create Purchase Quantity Rules: This step involves defining the rules that govern purchase quantities, including setting the required increments, which in this case would be increments of five.

These steps ensure that when customers add products to their cart, they can only do so in the specified increments, aligning with the company's sales strategy and operational requirements.

Question: 9

Which three aspects of a product can an Administrator populate as part of the Commerce App's Import feature?

(Short Description

A. Images

B. Price Book

C. Price Adjustment Schedule

D. Description

Answer: ABD

Explanation:

Through the Commerce App's Import feature, an Administrator can populate:

A. Images: Product images can be imported to visually represent each product.

B. Price Book: This includes importing pricing information associated with each product, allowing for accurate pricing display and calculations within the commerce site.

D. Description: Product descriptions provide detailed information about each product, which can be imported to enrich product listings and inform potential buyers.

This import functionality streamlines the process of populating product catalogs with essential information, ensuring a comprehensive and informative shopping experience for customers.

Question: 10

While testing a B2B store, an Administrator notices that the image for a product is missing on the cart page.

Which product image should the Administrator fix?

A. Product Thumbnail Image

B. Product List Image

C. Product Detail Image

D. Product Checkout Image

Answer: B

Explanation:

To ensure the product image appears on the cart page, the Administrator should fix the:

B. Product List Image: This image is typically used in summary views, such as in the shopping cart, to represent the product. Ensuring this image is correctly set and accessible will solve the issue of missing product images on the cart page.

This action ensures that customers have a visual confirmation of their chosen products throughout the shopping process, enhancing usability and the overall shopping experience.

Question: 11

A customer can see a price that is not associated with their buyer group. 28m 48s

What could be the cause of this behavior?

A. A price book is associated to the default store buyer group.

B. The price is directly set up on the product.

C. The price book is associated to the user's profile.

D. A price book is directly associated to the storefront.

Answer: A

Explanation:

The behavior where a customer sees a price not associated with their buyer group could be due to:

A. A price book is associated with the default store buyer group: This means that the pricing seen by the customer might be coming from a price book intended for a broader audience rather than a specific buyer group, leading to the observed discrepancy.

Addressing this requires reviewing and adjusting the price book associations to ensure they align with the intended buyer groups and their respective pricing agreements.

Question: 12

An Administrator is asked to change the Search settings and perform a rebuild of the search index.
Which three aspects can the Administrator control out of the box?

A. Sort Rules

B. Results per Page

C. Results Filters

D. Include Images

E. Scheduled Indexing

Answer: A, B, E

Explanation:

Out of the box, an Administrator can control the following aspects of the search settings:

A. Sort Rules: These determine the order in which search results are displayed.

B. Results per Page: This setting controls how many results are shown to the user at one time, impacting the browsing experience.

E. Scheduled Indexing: This allows for the automatic rebuilding of the search index at scheduled intervals, ensuring the search functionality reflects the most up-to-date information.

These settings are crucial for optimizing the search experience, ensuring that users can find what they need efficiently and effectively.

Question: 13

An Administrator is trying to figure out what steps remain before their store can be deployed. They have

completed assigning a Catalog to the Store and assigning Buyer Groups to the Store.

Which two steps must the administrator complete as part of the Store setup wizard?

A. Load tax rates

B. Assign Price Books to a store

C. Load shipping costs

D. Build the search index

E. Configure checkout flow

Answer: B, E

Explanation:

As part of the Store setup wizard, the remaining steps the Administrator must complete include:

B. Assign Price Books to a store: This ensures that the correct pricing is applied to products within the store.

E. Configure checkout flow: This involves setting up the steps and processes that customers will go through during checkout, including payment and shipping options.

Completing these steps ensures that the store is fully functional and ready for deployment, providing a seamless shopping experience for customers.

Question: 14

Which two actions would require a rebuild of the Search Index?

A. Add a product to an active Entitlement Policy used in the store.

B. Add an account to a store Buyer Group.

C. Remove a product from the store Catalog.

D. Adjust the price of a product in the store.

Answer: AC

Explanation:

A rebuild of the Search Index might be required when:

A. Add a product to an active Entitlement Policy used in the store: This can change the products available to different user segments, necessitating a search index update.

C. Remove a product from the store Catalog: This ensures that the removed product no longer appears in search results, keeping the catalog current and relevant.

These actions impact the accuracy and relevance of search results, making it crucial to rebuild the search index to reflect these changes.

Question: 15

What step is required before the administrator can see orders?

A. Give Read-Only Field-Level Security on the Store Sales field for Orders

B. Give Read-Only Field-Level Security on the Sales Store field for Orders

C. Give Visible Field-Level Security on the Store Sales field for Orders

D. Give Visible Field-Level Security on the Sales Store field for Orders

Answer: D

Explanation:

Before an administrator can see orders, they must:

E. Give Visible Field-Level Security on the Sales Store field for Orders: This ensures that the administrator has the necessary permissions to view order-related information associated with the store, enabling effective order management and oversight.

This step is crucial for administrators to perform their roles effectively, ensuring access to critical sales and order information.

Question: 16

In order to have the most efficient process for Administrators, what two Related Lists should be added to the Account page layout as part of the setup process?

A. Contact Points

B. Community Membership

C. Contact Point Address

D. Carts

Answer: B, D

Explanation:

For the most efficient process, the following Related Lists should be added to the Account page layout:

B. Community Membership: This provides visibility into the user's access and roles within the commerce community, facilitating management and support.

D. Carts: This allows for quick access to the user's current and past shopping carts, enabling support and analysis of shopping behavior.

These additions enhance the administrative capabilities, providing quick access to essential information for managing accounts and supporting users within the B2B Commerce platform.

Question: 17

While setting up B2B Commerce, which setting should an Administrator enable to defend against session hijacking and cross-site scripting?

A. CrossSiteSec

B. Require HttpOnly

C. HTTP Security

D. Cross Site Security

Answer: B

Explanation:

To defend against session hijacking and cross-site scripting in Salesforce B2B Commerce, an administrator should enable B. Require HttpOnly setting. This setting helps prevent access to cookie data via client-side scripts, significantly reducing the risk of XSS (Cross-Site Scripting) attacks and protecting session cookies from being hijacked.

Question: 18

An Administrator learns of two new requirements around international taxation and credit card payments. What two options are available for investigating additional functionality for Salesforce B2B Commerce in these areas?

A. Salesforce Labs add-ons

B. Open source APIs

C. Drop ins

D. AppExchange connectors

Answer: A, D

Explanation:

For investigating additional functionality around international taxation and credit card payments in Salesforce B2B Commerce, an administrator can explore A. Salesforce Labs add-ons and D. AppExchange connectors. Salesforce Labs provides innovative solutions that can be used as is or customized, while AppExchange connectors offer pre-built integrations that extend the functionality of Salesforce B2B Commerce to meet specific business needs, including payment processing and tax calculations.

Question: 19

What are two advantages of having Commerce and CRM data together?

A. Personalized experience based on a history of interactions

B. Multiple logins to interact with each system

C. Reduced number of integrations with other systems

D. Duplication of account information

Answer: A, C

Explanation:

The advantages of having Commerce and CRM data together include A. Personalized experience based on a history of interactions, which allows for tailored shopping experiences based on the customer's previous engagements, and C. Reduced number of integrations with other systems, simplifying the architecture and reducing the potential points of failure or data inconsistencies.

Question: 20

Which two settings enable the Order Summary object?

A. Digital Experiences

B. Order Preferences

C. Commerce Features

D. My Domain

Answer: B, C

Explanation:

To enable the Order Summary object in Salesforce B2B Commerce, the settings that need to be enabled include B. Order Preferences and C. Commerce Features. These settings configure the order management capabilities and activate various commerce functionalities, respectively, enabling a comprehensive overview of orders within the platform.

Question: 21

What does an Administrator need to configure to enable Activity Tracking in the storefront?

A. Set a Cookie for Tracking.

B. Deploy Commerce Einstein.

C. Configure Time to Live with Experience Builder.

D. Leverage Google Analytics.

Answer: D

Explanation:

To enable Activity Tracking in the storefront, an administrator needs to D. Leverage Google Analytics. By integrating Google Analytics with the B2B Commerce storefront, the administrator can track user activities, providing insights into user behavior and improving the overall shopping experience.

Question: 22

What three job titles would likely come up for users that commonly interact with Salesforce B2B Commerce storefronts?

A. Purchasing directors

B. Equipment technicians

C. Wholesale buyers

D. Project managers

E. Purchasing managers

Answer: A, C, E

Explanation:

The common job titles for users interacting with Salesforce B2B Commerce storefronts include A.

Purchasing directors, C. Wholesale buyers, and E. Purchasing managers. These roles frequently engage with B2B Commerce platforms for procuring goods and services for their organizations.

Question: 23

For which two reasons should an Administrator activate person accounts in a B2B Commerce org?

A. To setup B2B2C Commerce in an existing B2B Commerce org.

B. To enable business buyers.

C. To set up Order Management for B2B Commerce use.

D. To enable individual buyers.

Answer: A, D

Explanation:

An administrator should activate person accounts in a B2B Commerce org for A. To set up B2B2C Commerce in an existing B2B Commerce org, allowing the organization to cater to both business and individual consumers, and D. To enable individual buyers, providing a more tailored shopping experience for solo entrepreneurs or individual purchasers.

Question: 24

A customer wants to have a discount program based on the number of items purchased, where the higher the quantity, the larger the discount.

What does an Administrator need to configure to set up Tiered Pricing for a product?

A. Price Adjustment Schedules

B. Priority Pricing

C. Stepped Pricing

D. Promotions Flow

Answer: A

Explanation:

To set up Tiered Pricing for a product, an administrator needs to configure A. Price Adjustment Schedules. This functionality allows for the creation of pricing tiers that apply different discounts based on the quantity of items purchased, enabling volume-based pricing strategies.

Question: 25

An Administrator wants to leverage an existing Salesforce Billing product implementation in their B2B Commerce storefront.

What should the Administrator do to achieve this?

A. Set the collection of payment details in the B2B components.

B. Set Field-Level Permissions for the Buyer Profile.

C. Add custom Fields to the Order Object.

D. Create a custom Component in Experience Builder.

Answer: D

Explanation:

To leverage an existing Salesforce Billing product implementation in their B2B Commerce storefront, an administrator should D. Create a custom Component in Experience Builder. This custom component can integrate Salesforce Billing functionality into the B2B Commerce storefront, allowing for seamless invoice and payment processing within the commerce experience.

Question: 26

AB2B Administrator needs to set up a user so they have the ability to switch between accounts in the store to purchase for multiple accounts.

Which three tasks are necessary to allow this user to switch to another account?

A. Add the Switch Accounts component to the Store home page.

B. Assign the Account Switcher User permission to the purchasing user.

C. Share the Account with the purchasing user.

D. Assign the Buyer Manager permission to the purchasing user.

E. Create an External Managed Account record.

Answer: ABC

Explanation:

To allow a user to switch between accounts in the store to purchase for multiple accounts, the necessary tasks include A. Add the Switch Accounts component to the Store home page, B. Assign the Account Switcher User permission to the purchasing user, and C. Share the Account with the purchasing user. These steps enable a user-friendly mechanism for buyers to manage purchases across different accounts, enhancing the purchasing experience.

Question: 27

An Administrator has created a new store and is verifying that a particular user who is a Buyer Manager can review the activity of other users. When logging in an error message shows up: "Looks like this portal user is not a member of an experience or your experience is down. Ask your Salesforce admin or channel manager for help."

How can this be resolved?

A. Adjust the Permission Set Group to include the needed Permission Set.

B. Verify Membership by Permission Set under Administration in Experience Builder.

C. Verify this member's account is in a Buyer Group for the store.

D. Verify Membership by Profile under Administration in Experience Builder.

Answer: D

Explanation:

To resolve the issue where a Buyer Manager cannot review the activity of other users due to an error message, the administrator should D. Verify Membership by Profile under Administration in Experience Builder. This ensures that the user has the appropriate access and membership settings to participate in the B2B Commerce experience and perform their role effectively.

Question: 28

An Administrator has a customer that will go live without an external tax provider until some complex regional requirements are solidified. They will start using a flat tax on a per country and per region basis in the meantime.

The customer has provided the data in a CSV file with three columns: country, region, taxRate.

Which two actions should the Administrator take to use the tax data?

A. Have a developer modify the tax code used in the checkout flow.

B. Use Data Loader to import the CSV file to the Cart Tax object.

C. Use the Import feature in the Commerce App to load the tax data.

D. Create a custom object.

Answer: BC

Explanation:

To utilize the tax data provided in a CSV file for flat tax rates per country and region, the Administrator should:

B. Use Data Loader to import the CSV file to the Cart Tax object: Data Loader is a client application for the bulk import or export of data. Using it to import the CSV file into the Cart Tax object allows for the application of the specified tax rates during checkout based on the country and region.

C. Use the Import feature in the Commerce App to load the tax data: The Commerce App's import feature can facilitate the bulk upload of tax rates directly into the system, ensuring that the correct tax rates are applied during transactions based on the specified criteria.

Question: 29

Which two preferences are required to successfully run B2B on Lightning Experience checkout? 27m 30s

A. Enable Account Relationships

B. Enable Optional Price Books for Orders

C. Enable Negative Quantity

D. Enable Orders

Answer: A, D

Explanation:

For successful operation of B2B on Lightning Experience checkout, the following preferences need to be enabled:

A. Enable Account Relationships: This allows for the management of complex account hierarchies and relationships, which is crucial for B2B transactions that often involve multiple entities within the same organization.

D. Enable Orders: This is fundamental for the checkout process, as it allows for the creation and management of customer orders within the Lightning Experience, providing a seamless checkout process.

Question: 30

What are two valid options for a Price Adjustment Schedule?

A. Order Threshold

B. Percentage

C. Range

D. Slab

Answer: BC

Explanation:

Valid options for a Price Adjustment Schedule include:

B. Percentage: This allows for discounts or price increases based on a percentage of the original price, providing flexibility in pricing strategies.

C. Range: This option enables the application of different price adjustments based on the quantity or total value of items, allowing for volume discounts or tiered pricing structures.

Question: 31

Which two steps should an Administrator take to adjust how long a cart checkout session is active?

A. Update TTL Properties under Order Settings in Setup.

B. Update Checkout properties in Store Administration.

C. Update the CheckoutTimeToLive property on a Webstore.

D. Update the CheckoutValidAfterDate property on a Webstore.

Answer: AC

Explanation:

To adjust the duration of a cart checkout session, an Administrator should:

A. Update TTL Properties under Order Settings in Setup: TTL (Time To Live) properties determine the duration for which a session remains active. Adjusting these settings can extend or shorten the checkout session duration.

C. Update the CheckoutTimeToLive property on a Webstore: This directly affects how long a checkout session remains active before timing out, ensuring that customers have adequate time to complete their purchases.

Question: 32

An Administrator has a CSV file with 850 products that need to have their images updated for all stores in the Salesforce Org.

Which tool should the Administrator use to accomplish this?

A. Workbench

B. Data Loader

C. Product Importer in Setup

D. Import Tool in the Product Workspace

Answer: B

Explanation:

To update product images for a large number of products, the Administrator should use:

B. Data Loader: This tool allows for the bulk updating of records in Salesforce, including product images. By preparing a CSV file with the updated image paths and using Data Loader, the Administrator can efficiently update the images for all relevant products across all stores in the org.

Question: 33

A client would like to customize the Store so certain groups of buyers see personalized information.

Which three criteria types can an Administrator use to create an audience for a component on a Store page?

A. Active Cart Total Value

B. Permission Set

C. Profile

D. Product Category

E. User's Location

Answer: B, C, E

Explanation:

To create personalized experiences for different groups of buyers, an Administrator can use the following criteria types to create audiences for a component on a Store page:

B. Permission Set: This allows for content personalization based on the permissions granted to the user, enabling targeted content delivery.

C. Profile: Users with different profiles can be presented with tailored content, ensuring relevance and enhancing the user experience.

E. User's Location: Personalizing content based on the user's geographical location can significantly improve relevance and engagement.

Question: 34

Which two steps can an Administrator take to present different user experiences to different Buyers in a storefront?

A. Create audiences to define different segments

B. Use page variations

C. Link the Store to multiple communities

D. Associate the branding to specific buyer groups

Answer: A, B

Explanation:

To present different user experiences to different buyers in a storefront, an Administrator can:

A. Create audiences to define different segments: This allows for the customization of content and experiences based on specific characteristics of user segments.

B. Use page variations: Different page layouts and content can be presented to different audiences, enabling a highly personalized shopping experience for each user group.

Question: 35

An Administrator is setting up email templates that will be automatically sent to customers after performing different actions.

How should the Administrator ensure that the emails will all be sent from a "no-reply" email address?

A. Create a Domain Email Address in the Store Manager.

B. Create an Org-Wide Email Address in Setup.

C. Create a No-Reply Email Address in Setup.

D. Create a System Email Address in the Store Manager.

Answer: B

Explanation:

To ensure that all automated emails are sent from a "no-reply" email address, the Administrator should:

B. Create an Org-Wide Email Address in Setup: This allows for the configuration of a default email address (such as a "no-reply" address) that will be used for all outgoing emails from the Salesforce org, ensuring consistency and controlling the reply behavior.

Question: 36

A bookstore sells legal textbooks on its B2B Commerce site. An Administrator needs to make their custom field named "Edition" on the product object no longer searchable.

How can the Administrator make the product field no longer searchable within the Manage Searchable Fields?

A. Click on the plus (+) icon next to Edition to change the icon to a minus sign (-).

B. Click on the checkmark icon next to Edition to change the icon to a plus sign (+).

C. Click on the plus (+) icon next to Edition to change the icon to a checkmark icon.

D. Add the Product field to the Search Field Exclusion list.

Answer: D

Explanation:

To make a custom field named "Edition" on the product object no longer searchable within the Manage Searchable Fields in a Salesforce B2B Commerce site, the Administrator should D. Add the Product field to the Search Field Exclusion list. This action explicitly removes the field from the list of fields that are indexed and considered during search operations, thereby making it non-searchable.

Question: 37

An Administrator needs to prevent a category from displaying in the navigation menu.

Which feature allows the Administrator to do this?

A. Category deactivation

B. Menu Exclusion

C. Category Exclusion

D. Show in Menu

Answer: C

Explanation:

To prevent a category from displaying in the navigation menu, the Administrator can use C. Category Exclusion. This feature allows specific categories to be excluded from the navigation menu, even if they are active and contain products. It is a targeted approach to manage the visibility of categories in the storefront's navigation structure.

Question: 38

A Bedding company is selling bed items that vary by three different lengths. 36m 31

Which set of steps should an Administrator take to create variation products?

A. Create a custom field length_c, a variation attribute set, and three parent products.

B. Create a custom field length_c, a variation attribute set, and a parent product.

C. Create a custom field length_c and a parent product with length selected as variation field.

D. Create a custom object ProductWithLength_c, a custom field, and a parent product.

Answer: B

Explanation:

To create variation products for bed items that vary by three different lengths, the Administrator should B. Create a custom field length_c, a variation attribute set, and a parent product. The custom field length_c will store the different lengths, the variation attribute set will organize these variations, and the single parent product will represent the base item from which the variations derive.

Question: 39

Which field type cannot be added as a Searchable field?

A. Text

B. Text Area

C. Formula

D. Picklist

E. Currency

Answer: C

Explanation:

The field type that cannot be added as a Searchable field is C. Formula. Formula fields are calculated fields that do not store data themselves but rather display data based on the formula's logic and the values of other fields. Due to their dynamic nature and lack of stored data, they cannot be indexed or made searchable like other static field types.

Question: 40

An Administrator received an export file from an external system, which contains products and categories. The categories are delimited using a single pipe character.

In which two ways can the Administrator set this up for import using the CSV import tool?

A. Add a dash to the category column.

B. Insert a greater than sign.

C. Split the categories into separate columns with appropriate labels.

D. Replace the pipes with a forward slash.

Answer: C, D

Explanation:

When setting up categories for import using the CSV import tool with categories delimited by a single pipe character, the Administrator can C. Split the categories into separate columns with appropriate labels or D. Replace the pipes with a forward slash. Both methods organize the category data in a format that the import tool can recognize and process effectively.

Question: 41

An Administrator needs to set up a variation product for the first time in a new org and prepare the search index. 26m 164

Before creating the product, in which two places does the Administrator need to go to establish a variation

attribute structure?

A. Commerce Setup

B. Product Workspace

C. Catalogs

D. Object Manager

Answer: A, D

Explanation:

Before creating a variation product and preparing the search index, the Administrator needs to establish a variation attribute structure in A. Commerce Setup to configure the overall commerce settings, including attributes, and in D. Object Manager to customize the Product object and its fields,

including setting up specific attributes for variations.

Question: 42

Which two steps should an Administrator take to set up different pricing for different groups of buyers?

A. Create Discount Groups

B. Create Price Books

C. Create Customer Groups

D. Create Buyer Groups

Answer: B, D

Explanation:

To set up different pricing for different groups of buyers, an Administrator should B. Create Price Books to define different pricing structures and D. Create Buyer Groups to segment buyers into groups. Price Books can then be assigned to specific Buyer Groups, allowing for differentiated pricing strategies based on the buyer group.

Question: 43

The storefront contains Products that are in multiple categories.

How can an Administrator choose which Category displays in the breadcrumb?

A. Set the Category as priority 1

B. Set the Category as the Primary Category

C. Set the Category to "Show in Menu"

D. Set the Category as priority 0

Answer: B

Explanation:

To choose which Category displays in the breadcrumb for Products that are in multiple categories, the Administrator should B. Set the Category as the Primary Category. This designation ensures that the chosen category is used for navigation and displayed in the breadcrumb trail, providing a clear path for users.

Question: 44

What can an Administrator use to limit the products that a Buyer Group can see?

A. Product Groups

B. Price Books

C. Entitlement Policies

D. Customer Groups

Answer: C

Explanation:

To limit the products that a Buyer Group can see, an Administrator can use C. Entitlement Policies. Entitlement Policies in Salesforce B2B Commerce control access to products based on various criteria, including buyer groups. By configuring these policies, an administrator can define which products are visible and available to specific buyer groups, ensuring a tailored and relevant product selection for different segments of buyers.

Question: 45

Northern Trail Outfitters (NTO) is ready to move their store from Sandbox to Production. 26m 00s

Which three components does an Administrator need to consider as part of the Change Sets?

A. Platform Events

B. Store Configuration Component

C. Custom Objects and Fields

D. Site.com (from Experience Builder)

E. Process Builder Flows

Answer: B, C, E

Explanation:

When moving a store from Sandbox to Production, the three components an Administrator needs to consider as part of the Change Sets include B. Store Configuration Component, which contains the store's setup and configuration settings; C. Custom Objects and Fields, which are used to extend the functionality and store custom data; and E. Process Builder Flows, which automate business processes within the store. These components are crucial for ensuring the store's functionality and customizations are retained when moving to the production environment.

Question: 46

Which two items are needed to be able to modify the account or person account associated with the 25m 554

OrderSummary without Salesforce Order Management licenses?

A. The OrderLifeCycleType field on the associated OrderSummary is set to MANAGED.

B. The user executing this action has the "Commerce Buyer and Entitlements Integrator" system permission.

C. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED.

D. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user"

system permission.

Answer: C, D

Explanation:

To modify the account or person account associated with the OrderSummary without Salesforce Order Management licenses, it's necessary that C. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED, indicating that the order is not being managed by Salesforce Order Management, and D. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user" system permission, granting them the ability to make changes to unmanaged orders.

Question: 47

Which permission set is needed for a user in the storefront to review carts within the same account?

A. Buyer Plus

B. Buyer Manager Plus

C. Buyer Manager

D. Buyer

Answer: C

Explanation:

For a user in the storefront to review carts within the same account, they would need the C. Buyer Manager permission set. This permission set grants users the ability to manage and review orders and carts for their account, enabling oversight and control over purchasing activities within the organization.

Question: 48

An Administrator needs to allow users to filter products using fields on the product itself.

How should the Administrator do this?

A. Add the Products to a Product Category.

B. Add the Products to the Search Index.

C. Create a Filter for the Product Category.

D. Create a Product Tag for the Product Category.

Answer: C

Explanation:

To allow users to filter products using fields on the product itself, the Administrator should C. Create a Filter for the Product Category. This involves defining filters based on product fields, which can then be applied within product categories to help users narrow down their product search based on specific attributes or criteria.

Question: 49

What user license is needed at a minimum to deploy B2B Commerce successfully for Buyers and external users?

A. Customer Community Plus License

B. Partner Community License

C. Full CRM User license

D. Customer Community License

Answer: D

Explanation:

To deploy B2B Commerce successfully for Buyers and external users, the minimum user license needed is D. Customer Community License. This license type is designed for external users to access the community, enabling them to engage with the B2B Commerce store, view products, and make purchases.

Question: 50

An Administrator has received a request to enable an existing Account for the storefront and checkout.

Which two steps should the Administrator take to provide access?

A. Assign the Account to the appropriate Buyer Group.

B. Update the Account Record Type to "B2B Buyer Account."

C. Add Shipping and Billing Addresses to the Contact Point Address object.

D. Update the Account Status to "Approved."

Answer: A, C

Explanation:

To enable an existing Account for the storefront and checkout, the Administrator should A. Assign the Account to the appropriate Buyer Group, ensuring the account is associated with the correct group for product access and pricing, and C. Add Shipping and Billing Addresses to the Contact Point Address object, which is necessary for processing orders and shipping products.

Question: 51

An Administrator does not want to use the default domain associated with a B2B Commerce store.

In which two ways should the Administrator configure Salesforce to allow for a custom domain?

A. Create a Custom URL in Setup.

B. Add the custom domain to the B2B store in Experience Builder.

C. Configure a custom domain and CDN in Setup.

D. Enable Custom URL Redirect in the Administration panel of the store.

Answer: A, C

Explanation:

To configure Salesforce for a custom domain for a B2B Commerce store, the Administrator should A. Create a Custom URL in Setup, defining the custom domain to be used, and C. Configure a custom domain and CDN in Setup, ensuring that the domain is properly linked to the Salesforce environment and content is delivered efficiently via a Content Delivery Network (CDN).

Question: 52

An Administrator needs to add a B2B Commerce store to a site that already exists.

Which two Experience Cloud templates could the Administrator use for this?

A. Customer Account Portal

B. Build Your Own

C. Customer Service

D. Visualforce + Tabs

Answer: A, B

Explanation:

To add a B2B Commerce store to an existing site, the Administrator could use the A. Customer Account Portal or B. Build Your Own Experience Cloud templates. The Customer Account Portal template provides a framework for account management and commerce functionalities, while the Build Your Own template offers flexibility in designing a custom experience that can include B2B Commerce features.

Question: 53

What happens if a language is deleted from Experience Builder?

A. The content moves to the recycle bin

B. The content is no longer visible and it is deleted

C. The content is no longer visible but is not deleted

D. The content is deleted

Answer: C

Explanation:

If a language is deleted from Experience Builder, C. The content is no longer visible but is not deleted. This means that while the content associated with that language will not be displayed in the Experience Builder or the storefront, it remains in the system. This allows for the possibility of readding the language at a later time and restoring the visibility of the content without having to recreate it.

Question: 54

What is the limit on the category hierarchy in terms of child records in B2B Commerce?

Choose 7 option.

Send a comment about this question
A. 2.0

B. 3.0

C. 5.0

D. 4.0

Answer: C

Explanation:

The limit on the category hierarchy in terms of child records in B2B Commerce is C. 5.0. This means that within the category structure, a parent category can have up to five levels of child categories beneath it. This hierarchical structure allows for organizing products into categories and subcategories, providing a clear and navigable structure for users.

Question: 55

Which three configuration aspects must be set up outside the Commerce App in order to deploy and activate the full B2B Commerce experience both for internal and external users?

A. Custom attributes

B. Experience Sites

C. Multi-Factor Authentication

D. Profiles and Permission Sets

E. Salesforce CMS

Answer: BCD

Explanation:

To deploy and activate the full B2B Commerce experience for internal and external users, the three configuration aspects that must be set up outside the Commerce App include B. Experience Sites, which involves configuring the digital experience platforms for users; C. Multi-Factor Authentication, which is a security measure to verify user identities; and D. Profiles and Permission Sets, which are essential for defining access controls and permissions for different types of users within the system.

Question: 56

Which two tasks need to be completed before the checkout flow is usable?

A. Configure the Checkout flow in Flow Builder.

B. Install the Checkout Process Builder in the org.

C. Activate the Checkout workflow rule.

D. Add the checkout flow to the Checkout Page in Experience Builder.

Answer: A, D

Explanation:

Before the checkout flow is usable, the following two tasks need to be completed: A. Configure the Checkout flow in Flow Builder, which involves setting up the logic and steps for the checkout process; and D. Add the checkout flow to the Checkout Page in Experience Builder, which integrates the configured flow into the actual checkout page that users interact with during the purchasing process.

Question: 57

An Administrator has a working checkout flow and needs to meet a requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order.

How should the Administrator start?

A. Search AppExchange for a Payment Gateway that handles both credit cards and purchase orders.

B. Add decision logic to hide the option for purchase orders on orders that meet the criteria.

C. Delete the pricing subflow called Subflow - Confirm Price and replace it with a new subflow for credit cards.

D. Create a Payment Gateway mapped to two providers.

Answer: B

Explanation:

To meet the requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order, the Administrator should start with B. Add decision logic to hide the option for purchase orders on orders that meet the criteria. This approach involves configuring the checkout flow to dynamically adjust the available payment options based on the order amount, ensuring compliance with the specified payment policy.

Question: 58

AB2B Commerce store already exists in English. Now an Administrator wants to add additional languages to the site.

Which three steps must an Administrator take to add the additional languages?

A. Enable Currency Exchange Rates.

B. Enable Translation Workbench.

C. Enable Currency Translation.

D. Enable Data Translation.

E. Add the Supported Language field to the Store page layout.

Answer: B, D, E

Explanation:

To add additional languages to a B2B Commerce site, an Administrator must take the following three steps: B. Enable Translation Workbench, which is a tool for translating text and customizations into different languages; D. Enable Data

Translation, which allows for the translation of data records; and E. Add the Supported Language field to the Store page layout, which specifies which languages are supported by the store.

Question: 59

What needs to be done after cloning and saving the out-of-the-box checkout flow template before it can be used?

A. Activate the flow

B. Add a version letter

C. Change the permissions on the existing checkout flow

D. Rename the existing Checkout Flow in place

Answer: A

Explanation:

After cloning and saving the out-of-the-box checkout flow template, the next step that needs to be done before it can be used is A. Activate the flow. Activation makes the flow available for use, enabling it to be triggered as part of the checkout process in the B2B Commerce store.

Question: 60

A boutique sells sporting goods in its B2B Commerce store. An administrator recently added the promotions subflow to the checkout flow template. The administrator has tested the checkout process with a cart in debug mode. The changes pass the test scenarios. However, when the Administrator repeats the same test scenarios in the B2B store, it fails.

Which two reasons could be the cause of the error?

A. A new version of the checkout flow template has not been activated.

B. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template.

C. The store site needs to be deactivated and reactivated to use the new version of the checkout flow.

D. The Apply Promotions Status field needs to be set to Active to enable promotions on the B2B store on the General

Settings store page.

Answer: A, B

Explanation:

If the checkout process fails in the B2B store after adding the promotions subflow to the checkout flow template, the two possible reasons could be A. A new version of the checkout flow template has not been activated, meaning the changes have not been applied; and B. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template, which does not include the promotions subflow.

Question: 61

An Administrator wants to add the company name and logo to the user profile menu in the store.

How should the Administrator do this?

A. Edit the User Profile Menu in Profile Builder.

B. Modify the User Profile Lightning Record Page in Experience Builder.

C. Modify the settings for the User Profile Menu component.

D. Make changes to the User Profile Menu in Setup.

Answer: C

Explanation:

To add the company name and logo to the user profile menu in the store, the Administrator should C. Modify the settings for the User Profile Menu component. This involves accessing the component's properties in the Experience Builder and adding or updating the settings to include the company name and logo as part of the user profile menu.

Question: 62

How can an Administrator configure the checkout time-to-live?

A. Find a WebCart and update CheckoutTimeToLive and CheckoutValidAfterDate properties

B. Find a WebStore and update properties and update CheckoutTimeToLive and

CheckoutValidAfterDate properties

C. Update WebStore properties in Store Administration

D. Update TTL properties in Order Settings under Setup

Answer: D

Explanation:

To configure the checkout time-to-live in Salesforce B2B Commerce, an Administrator should D. Update TTL properties in Order Settings under Setup. This involves accessing the Order Settings in the Salesforce Setup menu and adjusting the Time To Live (TTL) properties, such as CheckoutTimeToLive, to define the duration for which a checkout session remains active before expiring.

Question: 63

What step does an Administrator need to take in order to authorize a payment gateway safely?

A. Add a username password credential to payment providers in Setup
B. Create a Named Credential

C. Create a new payment client token

D. Upload a client certificate in Setup using Certificate and Key Management

Answer: B

Explanation:

To safely authorize a payment gateway, an Administrator needs to B. Create a Named Credential in Salesforce Setup. Named Credentials provide a secure way of storing authentication details, including endpoint URLs, usernames, passwords, and token endpoints, which are essential for securely connecting to external payment gateway APIs.

Question: 64

A company is creating a B2B storefront and wants to use images housed in an external host.

How should an Administrator implement this?

A. Create an External Content Host record for the image host.

B. Add the image host as a trusted site.

C. Create a connected app for the image host.

D. Add the image host as a Media Host in the B2B Administration panel.

Answer: A

Explanation:

To use images housed on an external host for a B2B storefront, an Administrator should A. Create an External Content Host record for the image host. This record specifies the external domain where the images are stored, allowing Salesforce B2B Commerce to securely access and display these images

within the storefront.

Question: 65

Which feature should an Administrator use to determine which price is shown to customers that have multiple price books assigned to them?

A. Buyer Groups

B. Pricing Entitlement Policy

C. Pricing Strategies

D. Price Book Flows

Answer: C

Explanation:

To determine which price is shown to customers with multiple price books assigned, an Administrator should use C. Pricing Strategies. Pricing Strategies in Salesforce B2B Commerce allow administrators to define rules and criteria for selecting the appropriate price book for a customer, ensuring that the correct prices are displayed based on the customer's attributes and the business's pricing policies.

Question: 66

An Administrator has a business requirement to sell products without physical delivery.

Which three objects, at minimum, are involved in fulfilling this requirement?

A. Order Delivery Charge Method

B. Cart Delivery Charge Group

C. Cart Delivery Group

D. Order Delivery Method S

E. Cart Delivery Group Method

Answer: BCE

Explanation:

For selling products without physical delivery, the minimum objects involved include B. Cart Delivery Charge Group, C. Cart Delivery Group, and E. Cart Delivery Group Method. These objects allow for the configuration of delivery options that do not involve physical shipping, such as digital delivery or services, by defining how delivery charges are applied and managed within the cart and order processes.

Question: 67

Which integrations are out-of-the-box features provided with B2B Commerce?

A. Inventory, Pricing, Tax

B. Pricing and Inventory only

C. Pricing and Tax only

D. Pricing, Tax, Loyalty, Inventory

Answer: A

Explanation:

The out-of-the-box integrations provided with Salesforce B2B Commerce include A. Inventory, Pricing, Tax. These integrations allow for real-time access to inventory levels, dynamic pricing models, and accurate tax calculations, providing a seamless and efficient commerce experience.

Question: 68

Which two steps should an Administrator take to move the B2B store configuration from a sandbox environment to a production environment?

A. Add the Store Configuration to a change set.

B. Import the settings to the Production environment with Workbench.

C. Export the store settings with Data Loader.

D. Export the store configuration from the Store Administration.

Answer: A, C

Explanation:

To move the B2B store configuration from a sandbox to a production environment, an Administrator should A. Add the Store Configuration to a change set and C. Export the store settings with Data Loader. The change set allows for the transfer of configuration settings, while the Data Loader can be used to migrate data related to the store setup, ensuring a smooth transition to the production environment.

Question: 69

Which tool should an Administrator use to add products, categories, and images in one step?

A. Apex Code

B. CSV Import feature

C. Data Loader

D. Data Import Wizard

Answer: B

Explanation:

To add products, categories, and images in one step, an Administrator should use the B. CSV Import feature in Salesforce

B2B Commerce. This feature enables the bulk upload of product information, including associated categories and images, streamlining the process of populating the storefront with new or updated product listings.

Question: 70

A company already has an Experience Cloud Site that they want to use as the

store. They are currently implementing B2B Commerce.

What should an Administrator do in this scenario?

A. Drag and drop the Commerce components onto the proper pages in Experience Builder.

B. Use the ‘Create a Store on Existing Site’ button in the Commerce app.

C. Convert the existing site to a B2B Commerce site in the Digital Experience setting.

D. Create the store in Setup and link it to the existing site.

Answer: A

Explanation:

If a company already has an Experience Cloud Site and is implementing B2B Commerce, an Administrator should A. Drag and drop the Commerce components onto the proper pages in Experience Builder. This approach allows for the integration of B2B Commerce functionalities into the existing site by utilizing the modular components available in Experience Builder, tailored to the commerce needs.

Question: 71

Which two options are available for providing an out-of-the-box mobile experience to Salesforce B2B Commerce Buyers?

A. Cloudcraze Mobile

B. Android SDK C

C. Responsive web experience

D. Mobile app via Mobile Publisher

Answer: C, D

Explanation:

For providing an out-of-the-box mobile experience to Salesforce B2B Commerce buyers, the available options include C. Responsive web experience, which ensures that the storefront adapts to various screen sizes and devices, and D. Mobile app via Mobile Publisher, which allows for the creation of a branded mobile app that offers a native mobile experience to users.

Question: 72

Which object is added in the data model by enabling Commerce in Setup?

A. Price Adjustment Plan

B. Store

C. Product Increment Rule

D. Account

Answer: B

Explanation:

By enabling Commerce in Setup, the object added to the data model is B. Store. The Store object is a fundamental component of Salesforce B2B Commerce, representing the digital storefront where products and services are offered to customers. It serves as the central entity around which various commerce functionalities are configured and managed.

Question: 73

An Administrator wants to change the layout of search results and category detail pages.

Which two options are available out-of-the-box?

A. Matrix

B. Tree

C. Chart

D. List

E. Grid

Answer: DE

Explanation:

To change the layout of search results and category detail pages in Salesforce B2B Commerce, two out-of-the-box options available are D. List and E. Grid. These layout options allow administrators to present products in a structured list or a grid format, enhancing the user experience by providing clear and organized views of products.

Question: 74

An implementation of B2B Commerce is requiring guest users to have read access to the Product object.

What should an Administrator do to ensure that guest users have access?

A. Change the org wide default for the Product object to read.

B. Modify the guest user profile to provide access to the Product object.

C. Create a new store sharing setting on the Product object.

D. Create a sharing rule on the Product object.

Answer: B

Explanation:

To ensure that guest users have read access to the Product object, an Administrator should B. Modify the guest user profile to provide access to the Product object. This involves adjusting the permissions within the guest user profile settings to grant read access specifically to the Product object, ensuring that guest users can view product details without compromising data security.

Question: 75

AB2B Administrator notices a change that needs to be made to a storefront

before the Change Set can be finalized for deployment.

From which two places can the Administrator directly access Experience Builder to make the change?

A. All Sites

B. Experience Cloud Configuration

C. All Communities

D. Digital Experiences

E. Store tile

Answer: A, D

Explanation:

An Administrator can directly access Experience Builder to make changes to a storefront from A. All Sites and D. Digital Experiences. These areas within Salesforce provide entry points to the Experience Builder, where administrators can modify the design and layout of storefronts, including components and pages.

Question: 76

A company sells products to industrial customers and only wants the customers to purchase products in increments of five.

Which two steps must an Administrator complete to implement this?

A. Enable Purchase Increment Rules.

B. Create Purchase Quantity Rules.

C. Connect the product to a Quantity Rule.

D. Create a cart validation.

Answer: BC

Explanation:

To ensure customers can only purchase products in increments of five, an Administrator must complete the following steps: B. Create Purchase Quantity Rules and C. Connect the product to a Quantity Rule. Purchase Quantity Rules define the increments in which products can be purchased, and connecting these rules to specific products enforces the desired purchasing increments.

Question: 77

From within the Experience Site Administration Workspace, in which two ways can membership with an Experience Site be established?

A. Buyer Groups

B. Permission Set Groups

C. Profiles

D. Permission Sets

Answer: B, D

Explanation:

Within the Experience Site Administration Workspace, membership with an Experience Site can be established through B. Permission Set Groups and D. Permission Sets. These Salesforce features allow administrators to grant users access to Experience Sites by defining and assigning the appropriate permissions and access levels.

Question: 78

Which three objects are accessible from the Commerce App menu?

A. Accounts

B. Reports

C. Buyer Entitlements

D. Product

E. Buyer Groups

Answer: A, C, E

Explanation:

From the Commerce App menu, three objects that are accessible include A. Accounts, C. Buyer Entitlements, and E. Buyer Groups. These objects are integral to managing the relationships, entitlements, and groupings of buyers within the B2B Commerce environment, facilitating the administration of commerce activities.

Question: 79

Which two records can an Administrator bulk update in the Commerce App?

A. Stores

B. Products

C. Catalogs

D. Pricing

Answer: B, C

Explanation:

In the Commerce App, an Administrator can bulk update B. Products and C. Catalogs. Bulk updating allows for efficient management and modification of multiple records at once, streamlining the process of maintaining product listings and catalog structures.

Question: 80

A client would like to set up a Priority Pricing Model.

On which object is the Priority field that determines the priority of pricing?

A. Price Book

B. Entitlement Policy

C. Buyer Group

D. Buyer Group Price Book

Answer: D

Explanation:

For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

Question: 81

Which three field types can an Administrator set as filterable fields for Search?

A. Text

B. Checkbox

C. Picklist (Multi-Select)

D. Picklist

E. Currency

Answer: ABD

Explanation:

For search functionality, an Administrator can set A. Text, B. Checkbox, and D. Picklist field types as filterable fields. These field types can be used to create filters that help users refine search results based on specific criteria, enhancing the search experience by allowing for more targeted and relevant results.

Question: 82

Customers on a Current project are accustomed to searching for products by part number. The format for part numbers is numeric with two decimal places, such as: 123456.78. The search results do not seem to be producing an expected number of hits on the part numbers entere

What are two likely causes?

A. Part number values can change with each variation product.

B. Part number is a text field added after the last search index.

C. The part number and product code contain the same value.

D. The part number value is in a formula field that uses other field values.

Answer: BD

Explanation:

The issues with search results for products by part number, especially when the format is numeric with decimal places, could be due to B. Part number is a text field added after the last search index, meaning the search index may not have been updated to include the new field, and D. The part number value is in a formula field that uses other field values, suggesting that the search functionality might not fully support or index formula fields effectively, leading to inconsistent search results.

Question: 83

In which three instances should an Administrator perform a search index?

A. After making changes to tax calculation settings for Checkout

B. After updating the description of 10 products

C. After adding a new category with a product under it which is ready to be sold

D. After making a delta load for the Product Catalog

E. After making changes to the Product Detail Page layout in Lightning Experience Builder

Answer: B, C, D

Explanation:

An Administrator should perform a search index in instances such as B. After updating the description of 10 products, to ensure the updated content is searchable, C. After adding a new category with a product under it which is ready to be sold, to make the new category and its products discoverable, and D. After making a delta load for the Product Catalog, to index the newly added or updated product information.

Question: 84

A company sells t-shirts that come in multiple sizes and colors.

Which two steps should an Administrator take to implement the products for this company?

A. Create a T-Shirt Variable Product.

B. Create a Product Variation Rule.

C. Create Product Variations.

D. Create a T-Shirt Parent Product.

Answer: C, D

Explanation:

For implementing t-shirts that come in multiple sizes and colors, an Administrator should C. Create Product Variations for each size and color combination, and D. Create a T-Shirt Parent Product which will serve as the main product record from which all the variations derive. This setup allows for efficient management of product variations while providing a streamlined shopping experience.

Question: 85

What does an Administrator need to do in order to target CMS content at a particular store?

A. Import the content into the community via Workbench

B. Create CMS content and assign it in Experience Builder

C. Create a CMS channel for the community and assign it to the workspace

D. Import the content into the community via Data Loader

Answer: B

Explanation:

To target CMS content at a particular store, an Administrator needs to B. Create CMS content and assign it in Experience Builder. This involves creating content within the CMS workspace and then using Experience Builder to place and assign this content to specific pages or components within the store, ensuring it appears in the desired location.

Question: 86

An Administrator has completed setting up CMS workspace with images for one

of their B2B Commerce sites. However, when trying to add an image to the Product record, the Administrator noticed

there are no images available to select.

What could be causing this to happen?

A. The Content admin permission set was not assigned to the Administrator in Setup.

B. The Administrator was not added as a contributor in the Store Administration page.

C. The CMS workspace is still in draft status.

D. CMS channel was never configured to connect the CMS workspace to the store.

Answer: D

Explanation:

If an Administrator is unable to select images for a Product record despite having set up a CMS workspace, it could be because D. CMS channel was never configured to connect the CMS workspace to the store. Without this connection, content from the CMS workspace, including images, is not available for use within the store.

Question: 87

An Administrator needs to set up B2B Commerce on a new Salesforce sandbox.

Which three settings should the Administrator configure before creating the storefront?

A. Enable Digital Experiences

B. Enable Commerce

C. Enable Orders

D. Click Create Store from the App

E. Enable B2B Commerce

Answer: A, B, C

Explanation:

Before creating a storefront in a new Salesforce sandbox for B2B Commerce, an Administrator should configure the following settings: A. Enable Digital Experiences to use web-based engagement platforms, B. Enable Commerce to activate commerce functionalities, and C. Enable Orders to manage sales orders within the commerce environment.

Question: 88

An Administrator needs to add a B2B store to a site that already exists. The

Administrator has entered a valid store name.

Which two conditions are required to be able to add a B2B store to an existing site?

A. The existing site should use the Build your own (Aura), Customer Portal or B2B template.

B. The existing site should only use the Microsite (LWR) template.

C. The site should already have a store created.

D. The site should not have a store created.

Answer: AD

Explanation:

To add a B2B store to an existing site, two conditions required are A. The existing site should use the Build your own (Aura), Customer Portal, or B2B template, ensuring compatibility with B2B Commerce functionalities, and D. The site should not have a store created, as each site can typically support one B2B store.

Question: 89

Which two permission sets are needed for a user on the storefront to view other accounts across multiple accounts?

A. Account Delegation User

B. Buyer (or Commerce User)

C. Account Switcher User

D. Buyer Manager (or B2B Commerce Super User)

Answer: C, D

Explanation:

For a user on the storefront to view other accounts across multiple accounts, the necessary permission sets are C. Account Switcher User, which allows users to switch between different accounts they have access to, and D. Buyer Manager (or B2B Commerce Super User), which provides broader permissions including the ability to manage and view information related to multiple accounts.

Question: 90

An Administrator is analyzing requirements around a customer's category

hierarchy for a multi-language site. They have a set of 110 categories which

contain many child categories.

Which consideration should the Administrator keep in mind prior to implementation?

A. Only 50 categories can be localized per language

B. There is a limit of 50 categories total across all languages

C. There is a depth limit for the number of child categories

D. There is a limit of 100 categories total across all languages

Answer: C

Explanation:

When implementing a category hierarchy for a multi-language site with many child categories, an important consideration is C. There is a depth limit for the number of child categories. Salesforce B2B Commerce imposes limits on the depth of the category hierarchy, affecting how deeply nested child categories can be structured within the overall category architecture.

Question: 91

An Administrator is beginning to configure a B2B Commerce storefront.

Which two settings does the Administrator need to configure at the start of setup?

A. Enable Optional Price Books for Orders

B. Enable Enhanced Commerce Orders

C. Enable Zero Quantity

D. Enable Reduction Orders

Answer: BC

Explanation:

At the start of setting up a B2B Commerce storefront, the Administrator needs to configure settings that are crucial for the basic operations of the store. Enabling Enhanced Commerce Orders (B) is essential as it allows for the use of advanced order management features, including complex pricing and discount structures, which are common in B2B transactions. Enable Zero Quantity (C) is also a key setting, especially for B2B scenarios where orders might be created as placeholders or for backorder items, allowing for zero quantity orders to be processed through the system. While Optional Price Books for Orders (A) and Reduction Orders (D) can be important in certain contexts, they are not typically the initial settings configured during the setup process.

Question: 92

Which entities do not need the "Public Read Only" access level to enable external buyers to view products on the storefront?

A. Price Book

B. Order Delivery Method

C. Catalog

D. Product Media

Answer: AD

Explanation:

To enable external buyers to view products on the storefront, the entities that typically do not require "Public Read Only" access are Price Book (A) and Product Media (D). Price Books, while crucial for defining product pricing, are usually managed and accessed by internal users rather than external buyers directly. Product Media, such as images and videos, are essential for product display but do not necessarily require direct access by external buyers as they are typically embedded within product pages or catalogs. Order Delivery Method (B) and Catalog (C), on the other hand, are more integral to the shopping experience and may require broader access levels to ensure external buyers can view available products and delivery options.

Question: 93

An Administrator needs to migrate the Store configurations from the development sandbox to the QA sandbox.

Which two steps should the Administrator take to migrate the changes to the new server?

A. Use Data Migration.

B. Apply Store Configuration.

C. Publish the Store.

D. Export Store Configuration.

Answer: A, D

Explanation:

To migrate Store configurations from a development sandbox to a QA sandbox, an Administrator should Use Data Migration (A) to transfer configuration data and related records between environments. Export Store Configuration (D) is also a crucial step as it allows the Administrator to create a deployable package of the store's settings, which can then be imported into the QA environment. Apply Store Configuration (B) and Publish the Store (C) are actions taken after the configurations have been successfully migrated and are part of the setup process in the new environment, rather than the migration process itself.

Question: 94

Why is the System Context with Sharing—Enforces Record-Level Access important to B2B Commerce?

A. It is required to check out

B. It is required to synchronize content

C. It is required for guest browsing

D. It is required to view products in the storefront

Answer: D

Explanation:

The System Context with Sharing—Enforces Record-Level Access (D) is crucial to B2B Commerce because it ensures that users can only view products and related data that they are authorized to see, maintaining data security and privacy. This setting is particularly important for storefronts where products need to be displayed according to specific customer agreements, contracts, or profiles. It doesn't directly relate to checkout (A), content synchronization (B), or guest browsing (C), but rather to the fundamental aspect of product visibility and access control on the storefront.

Question: 95

Which two types of data are supported by the Multilevel Navigation Menu Component in B2B Commerce?

A. System Link

B. Data Source

C. External URL

D. Event

Answer: A, C

Explanation:

The Multilevel Navigation Menu Component in B2B Commerce supports System Link (A) and External URL (C) as types of data. System Links are used to navigate within the B2B Commerce application, facilitating a seamless user experience by linking to internal pages or resources. External URLs allow the integration of links to external websites, which can be crucial for providing additional product information, manufacturer details, or external resources. Data Source (B) and Event (D) are not typically supported by the navigation menu component as they serve different purposes in the context of B2B Commerce.

Question: 96

What configuration steps are required to send Order confirmation emails to Buyers?

A. Create an Email template, Set up Organization-Wide Addresses, Create an Email Alert, dd an Auto-launched flow

B. Create a Trigger on Order Status change and invoke the Buyer Confirmation Email flow from the Trigger code

C. Locate the existing "Buyer Confirmation Email" sub-flow, Add it to the Checkout flow as an invocable action

D. Check the box called “Activate Order Confirmation to Buyers” in the Commerce Apps Store Administration

Answer: A

Explanation:

To send Order confirmation emails to Buyers, the necessary configuration steps include Creating an Email template (A) to define the content and format of the email, Setting up Organization-Wide Addresses to ensure emails are sent from a verified domain, Creating an Email Alert to trigger the email sending process, and Adding an Auto-launched flow to automate the email sending process based on specific criteria or events, such as order confirmation. This setup ensures that buyers receive timely and informative confirmation emails, enhancing the customer experience.

Question: 97

Where can an Administrator configure an alternative or new checkout flow?

A. Checkout Button on the Cart page

B. Experience Builder on the Checkout page

C. Store tile in the Commerce app

D. Process Builder Button in Experience Builder

Answer: C

Explanation:

An Administrator can configure an alternative or new checkout flow in the Store tile in the Commerce app (C). This area provides access to store configurations, including checkout process customizations. The Commerce app's Store tile allows administrators to define and manage various aspects of the checkout experience, such as payment options, order review, and final confirmation steps, ensuring a seamless and efficient checkout process for users. The Checkout Button on the Cart page (A), Experience Builder on the Checkout page (B), and Process Builder Button in Experience Builder (D) are not the primary locations for configuring the checkout flow in Salesforce B2B Commerce.

Question: 98

An Administrator sets up a new store and imports the product catalog. While verifying the store display, the Administrator notices a "Products" category that the Store Manager asked to not display.

How can the Administrator fix this?

A. Disable the Display in Menu attribute.

B. Enable the Do Not Display in Menu attribute.

C. Disable the Show in Menu attribute.

D. Enable the Hide in Menu attribute.

Answer: A

Explanation:

To prevent a "Products" category from being displayed as requested by the Store Manager, the Administrator should Disable the Display in Menu attribute (A). This action will remove the category from the storefront navigation menu, ensuring it does not appear to store visitors. This approach allows for flexibility in managing how products and categories are presented on the storefront, aligning with business requirements and preferences. The other options, such as Enable the Do Not Display in Menu attribute (B), Disable the Show in Menu attribute (C), and Enable the Hide in Menu attribute (D), are not standard attributes in Salesforce B2B Commerce for controlling menu display.

Question: 99

An Administrator has automated the rebuild of a store search index. The solution uses a trigger and a custom metadata value. Each time a product record is created or updated it increments a metadata counter value. If the counter value is divisible by 5, then the rebuild search index functionality is started using an API call. The automation has worked until today. In the past 10 minutes, 80 products have been updated. The B2B Store Manager complains that the store search results are out of date. The product changes are missing in the search results.

What could be the cause of this issue?

A. The automation is triggering the search index rebuild too often. The store search index should not be rebuilt more than 10 times per day.

B. The automation is working as designed. The B2B Store Manager needs to login again to the store to see results of the updated search index.

C. The automation is triggering the search index rebuild too often. The store search index should not be rebuilt more than five times per hour.

Answer: C

Explanation:

The issue with the search index not reflecting recent product updates could be due to the automation triggering the search index rebuild too frequently. If the store search index is rebuilt more than five times per hour, as suggested in option (C), it can lead to performance issues and delays in updating the search results. This frequency can overwhelm the system, leading to a queue of rebuild operations that can't be processed in a timely manner, causing the search results to become outdated despite the updates to product records.

Question: 100

Which requirement must be met before an Administrator can perform a search index?

A. All products must have at least one image assigned.

B. All products must have a SKU assigned.

C. At least one product must be marked Active.

D. At least one product must have a ProductCode assigned.

Answer: D

Explanation:

Before performing a search index in Salesforce B2B Commerce, it is crucial that at least one product has a ProductCode assigned (D). The ProductCode is a unique identifier for products in Salesforce B2B Commerce, and it is essential for indexing and searching products within the platform. While images (A) and SKUs (B) enhance product listings and navigation, they are not prerequisites for indexing. Ensuring products are marked as Active (C) is important for them to appear in search results, but the presence of a ProductCode is fundamental to the indexing process itself.

Question: 101

Which two places can an Administrator go to set up Variation products using the B2B Commerce App's navigation menu?

A. Product Workspace

B. Products

C. Catalogs

D. Entitlement Policies

E. Commerce Setup

Answer: A, B

Explanation:

To set up Variation products in Salesforce B2B Commerce, an Administrator can navigate to Product Workspace (A) and Products (B) within the B2B Commerce App's navigation menu. The Product Workspace provides a comprehensive area for managing individual products and their variations, allowing for detailed configuration of product attributes and relationships. The Products section offers a broader view of all products, including the ability to access and manage variation relationships. While Catalogs (C), Entitlement Policies (D), and Commerce Setup (E) are important for overall store configuration, they are not the primary locations for setting up product variations.

Question: 102

An Administrator is building a storefront to sell office furniture to other businesses. 4im 26s
How should the Administrator segment the different types of furniture to enable better navigation within the store?

A. Create Product Tags.

B. Create Product Keywords.

C. Create Product Filters.

D. Create Product Categories.

Answer: D

Explanation:

For better navigation within a storefront selling office furniture, the Administrator should Create Product Categories (D). Product Categories allow for the logical grouping of products, such as desks, chairs, and filing cabinets, facilitating easier browsing and discovery for customers. Categories offer a hierarchical structure that can be used to segment products by type, function, or any other relevant classification, enhancing the user experience. Tags (A), Keywords (B), and Filters (C) can also aid in navigation, but Categories provide a fundamental organizational framework that is essential for store structure and navigation.

Question: 103

Anew B2B Commerce deployment has been pushed to production and is lacking basic reports like Orders by Date and 1im 22s

Total Orders.

What is the fastest way for an Administrator to provide immediate value?

A. Download two new templates from Salesforce Labs.

B. Install the Commerce Reports under Commerce Setup.

C. Download two new templates from AppExchange.

D. Install Advanced Reports under Commerce Setup.

Answer: B

Explanation:

To quickly provide basic reports like Orders by Date and Total Orders in a new B2B Commerce deployment, the fastest way is to Install the Commerce Reports under Commerce Setup (B). This feature provides a set of pre-built reports tailored for commerce analytics, allowing Administrators to quickly deploy essential reporting tools to stakeholders. While Salesforce Labs (A) and AppExchange (C) offer valuable resources and templates, Commerce Reports within Commerce Setup are specifically designed for rapid deployment within the B2B Commerce context. Advanced Reports (D) offer more detailed insights but may require additional configuration.

Question: 104

Which two workspaces are in the Commerce app? 4im 18s

A. Product

B. Search

C. Commerce Reports

D. Pricing

E. Content Management

Answer: A, E

Explanation:

Within the Commerce app, the two workspaces available are Product (A) and Content Management (E). The Product workspace is dedicated to managing product catalogs, details, and variations, providing tools for Administrators to curate and organize their product offerings. Content Management is a workspace focused on the creation, management, and deployment of content across the commerce site, including marketing materials, informational content, and other web content. While Search (B), Commerce Reports (C), and Pricing (D) are critical aspects of B2B Commerce, they are typically managed through other sections or setups rather than being

categorized as separate workspaces within the Commerce app.

Question: 105

What must an Administrator set up in order to use an approved entity ina CRM collection?

A. Global List view

B. Sales List View

C. CRM List view

D. Service List View

Answer: C

Explanation:

To use an approved entity in a CRM collection, an Administrator must set up a CRM List view (C). This setup enables the organization of entities such as contacts, accounts, or custom objects within the CRM to be part of targeted collections, facilitating segmentation and targeted actions. The CRM List View provides a framework for defining the criteria and filters that determine which records are included in a collection, supporting personalized and efficient CRM strategies. Global (A), Sales (B), and Service (D) List Views are also used within Salesforce but are tailored for broader or different contexts than CRM collections.

Question: 106

Which object must have the B2B Commerce license and no additional add-ons in order to show up?

A. Fulfillment Order

B. Billing Schedule

C. Buyer Account

D. Order

Answer: C

Explanation:

For an object to show up in Salesforce B2B Commerce, it must have the B2B Commerce license assigned, and no additional add-ons are required for the Buyer Account (C) to appear. The Buyer Account is a fundamental entity in B2B Commerce, representing the customer's organization and enabling the management of business-specific data, pricing, and transactions. While Fulfillment Order (A), Billing Schedule (B), and Order (D) are important objects within the B2B Commerce ecosystem, the Buyer Account is crucial for establishing the foundational business relationship in the B2B context.

Question: 107

How can an Administrator stop welcome emails from being sent when a customer joins the store as a new member?

A. Uncheck the Send Email setting under Self-Registration in the Administration tab in Experience Builder.

B. Add Welcome Emails to the Filtered Emails field in the Emails section of Setup.

C. Disable the Welcome Email setting in the B2B Commerce section of Setup.

D. Disable the Send welcome email setting in the Administration tab in Experience Builder.

Answer: D

Explanation:

To stop welcome emails from being sent to new members joining the store, an Administrator can Disable the Send welcome email setting in the Administration tab in Experience Builder (D). This setting controls the automatic dispatch of welcome emails upon new user registration, and disabling it prevents these emails from being sent. This action offers a direct way to manage communication preferences within the Experience Builder, aligning the store's engagement strategies with business
needs and user expectations. Unchecking Send Email settings (A) and modifying email configurations in Setup (B, C) are also relevant to email management, but the specific control for welcome emails is found within the Experience Builder's Administration settings.

Question: 108

An Administrator has both Spanish and English enabled as languages for a store. However when viewing the storefront in Spanish, the Administrator notices the search filters are not visible on the Category Detail page.

What could be missing?

A. The user's browser is translating the page from Spanish back to English.

B. The site page does not have a variation for the translated menu.

C. The picklist value's translations were not completed in Translation Workbench.

D. The translated category data has not been populated.

Answer: C

Explanation:

If search filters are not visible on the Category Detail page when viewing the storefront in Spanish, it could be due to The picklist value's translations not being completed in Translation Workbench (C). The Translation Workbench in Salesforce allows Administrators to provide translations for various UI elements, including picklist values used in search filters. If these translations are incomplete or missing, the filters may not display correctly in the specified language. This issue highlights the importance of comprehensive translation efforts to ensure a seamless multilingual user experience. Browser translation issues (A), site page variations (B), and untranslated category data (D) can also affect localization, but the visibility of search filters is directly tied to the completeness of translations in the Translation Workbench.

Question: 109

Which three objects need the "Public Read Only" access level to enable external buyers to view products on the storefront?

A. Accounts

B. Order Delivery Method

C. Catalog

D. Product Media

E. Price Book

Answer: BCE

Explanation:

To enable external buyers to view products on the storefront, the objects that need to be set to "Public Read Only" access level are Order Delivery Method (B), Catalog (C), and Price Book (E). Order Delivery Method is crucial for buyers to understand shipping options; Catalog structures the product offerings and navigation; and Price Book holds the pricing details necessary for purchase decisions. Providing "Public Read Only" access to these objects ensures that external buyers can browse products, understand pricing, and comprehend delivery options without compromising other data's security or integrity. Accounts (A of a ProductCode is fundamental for the indexing process itself.

Question: 110

Which profile or permission set is needed for Buyer Managers on the storefront? 10m 22s

A. Commerce User

B. B2B Commerce Super User

C. Account Switcher User

D. B2B Commerce User

Answer: D

Explanation:

For Buyer Managers on the storefront, the appropriate profile or permission set is typically B2B Commerce User (D). This profile or permission set is designed to provide the necessary permissions for users to perform tasks related to managing purchases, viewing orders, and accessing accountspecific pricing and products. The B2B Commerce User role encompasses the functionalities needed by Buyer Managers to efficiently manage their purchasing activities within the B2B Commerce environment.

Question: 111

How can a customer control the products that different Buyers can purchase in the same storefront? el to

A. Catalogs

B. Entitlements

C. Misdirection

D. Sharing rules

Answer: B

Explanation:

To control the products that different Buyers can purchase in the same storefront, a customer can use Entitlements (B). Entitlements in Salesforce B2B Commerce allow for the definition of specific access rights to products or categories based on buyer accounts or other criteria. This ensures that only authorized buyers can purchase certain products, enabling personalized and controlled buying experiences.

Question: 112

Which two potential risks can a company encounter when turning on Digital Experiences during B2B Commerce setup? 09m 56s

A. Digital Experiences extends portal access to external members.

B. External members may have permissions to view records they should not be able to view.

C. Digital Experiences extends internal org access to external members.

D. External members are provided read access to all objects in the org by default.

Answer: A, B

Explanation:

When turning on Digital Experiences during B2B Commerce setup, two potential risks include Digital Experiences extending portal access to external members (A) and the possibility of external members having permissions to view records they should not be able to view (B). Proper configuration and management of access rights and permissions are crucial to mitigate these risks, ensuring that external members only have access to appropriate information and functionalities.

Question: 113

An Administrator wants to improve search engine ranking and awareness, with the goal of driving more traffic to the B2B Commerce store.

Which two technical elements should the Administrator use?

A. Add a NoIndex Tag to the Store Sitemap.

B. Add CMS Content to Store Pages.

C. Add Meta Tags to Store Pages.

D. Add Canonical URLs to Store Pages.

Answer: BC

Explanation:

To improve search engine ranking and awareness, an Administrator should focus on adding CMS Content to Store Pages (B) and adding Meta Tags to Store Pages (C). CMS content can enhance the relevance and richness of store pages, making them more attractive to search engines. Meta tags, including titles and descriptions, play a crucial role in search engine optimization by providing search engines with essential information about the page content.

Question: 114

Which three sub-flows are part of the standard B2B Main Checkout Flow template? 09m 39s

A. Shipping Method

B. Billing Address

C. Error

D. Inventory

E. Taxes

Answer: A, B, E

Explanation:

The standard B2B Main Checkout Flow template includes sub-flows for Shipping Method (A), Billing Address (B), and Taxes (E). These sub-flows are integral to the checkout process, ensuring that shipping, billing, and tax calculations are handled efficiently and accurately during the checkout procedure.

Question: 115

A company wants their homepage to have a different look and feel for a user that has logged into the site versus a guest

user. What should an Administrator create to allow the targeted specific user segments for the home page?

A. An Audience

B. A Brand Set

C. A custom component

D. Page variations

Answer: D

Explanation:

To target specific user segments for the homepage, an Administrator should create Page Variations (D). Page variations allow for the customization of content and layout based on audience segments, such as logged-in users versus guest users, providing a personalized experience based on the user's status or other criteria.

Question: 116

Management has requested a change to the look and feel of the theme of their B2B Commerce site.

Which three options can an Administrator update on the site using Experience Builder?

A. Mobile Width and Size

B. Customer's Logo

C. Button Size

D. Text Color

E. All of the button colors

Answer: BCD

Explanation:

Using Experience Builder, an Administrator can update the Customer's Logo (B), Button Size (C), and Text Color (D) to change the look and feel of the theme of their B2B Commerce site. These options allow for significant customization of the visual aspects of the site, aligning the design with the company's branding and design preferences.

Question: 117

A company decided to change their payment method from one payment gateway to another. 08m 07s.

What does an Administrator need to do to configure the store to use the new payment gateway?

A. Update the payment gateway settings on the Payment and Billing subflow.

B. Configure the payment gateway using the Experience Builder Administration page.

C. Link the integration in store administration.

D. Use a Salesforce Labs package.

Answer: A

Explanation:

To configure the store to use a new payment gateway, an Administrator needs to Update the payment gateway settings on the Payment and Billing subflow (A). This involves configuring the new gateway's details and parameters within the relevant settings, ensuring that the store's payment processing is correctly aligned with the new gateway.

Question: 118

An Administrator needs to support a unique use case with an exclusive line of products. Only certain stores designated as

"premier" status should contain an exclusive list of products. All of the other products outside of the exclusive product

line should be available in all stores.

Is it possible to support this use case of store-specific products in B2B Commerce?

A. No. The products must be filtered with custom code.

B. No. The data model does not support this type of configuration.

C. Yes. This is supported by the B2B Commerce data model.

D. Yes. There is an exclusive line checkbox on the Product entity which supports this scenario.

Answer: C

Explanation:

Supporting store-specific products, including an exclusive line of products for "premier" status stores, is supported by the B2B Commerce data model (C). This capability allows for the configuration of product availability and visibility based on store status or other criteria, enabling differentiated product offerings across various store types.

Question: 119

An Administrator is having trouble rebuilding the search index. 08m 41s

What could be causing this issue?

A. The necessary permissions have not been given to the Administrator.

B. There are no active products associated to any of the categories in the store catalog.

C. There is no price book associated to the store.

D. The products have not been added to an entitlement policy.

Answer: A

Explanation:

If an Administrator is having trouble rebuilding the search index, a potential cause could be the necessary permissions have not been given to the Administrator (A). Proper permissions are required to execute search index rebuilds, and without these permissions, the Administrator may encounter difficulties in initiating or completing the rebuild process.